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AN OVERVIEW OF FLEXIBLE MANUFACTURING SYSTEMS  
TECHNOLOGY WORLDWIDE

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**AN OVERVIEW OF FLEXIBLE MANUFACTURING  
SYSTEMS TECHNOLOGY WORLDWIDE\***

by

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**Notes for Presentation at FMS-Seminar  
Tuesday, May 22, 1984  
C. S. Draper Laboratory, Cambridge, Mass.**

**INTRODUCTION**

This overview covers the definitions and types of Flexible Manufacturing Systems (FMS), their applications, major technologies and subsystems, key factors for success, a list of selected manufacturers worldwide, and the current trends in this field. Attached to this brief summary of the presentation are some of the key charts used by the author during seminars.

There are no generally agreed upon definitions and each company or industry group uses slightly different definition; the attached definitions are typical. FMS's can be categorized in many ways such as these listed in the first two charts. The definitions given in Chart 2 are arbitrary and any other set of consistent definitions would be satisfactory. The emphasis in FMS is on the combination of automatic machines, common material handling system, common computer control and the ability to randomly process batches of different parts belonging to one or more common part families. Note that the abbreviation FMS stands both for Flexible Manufacturing and Flexible Machining System. There is also a category I call a Pseudo-FMS; it lacks some of the key features found in a full fledged FMS, for example it may not have fully automatic material handling or full controls or it may include some manual machine tools. It is usually lower in cost, but not as versatile. These Pseudo-FMS's fill an important market area and are indeed useful.

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## Applications

The FMSs are essentially limited in their applications to discrete mechanical type hardware, such as the fabrication of metal parts, the assembly of components or the manufacture and inspection of "hard goods". It does not apply to the manufacture of raw materials (e.g. chemicals, minerals, paper). However it applies to the fabrication of parts and assemblies in those industries shown in Chart 3. The initial applications were largely in the construction machinery and vehicle areas, but the number of industries has increased greatly. Additional FMS applications in other industries are likely.

## Technology

The technology for operating, developing and improving FMS covers from many fields. Chart 4 shows some of these areas. There is really very little technology that is peculiar to FMSs or automated fabrication; most is borrowed or adapted from other fields. In fact advances in computers, electronics, cutting tools, power transfer or part handling have made the FMS possible.

The technology of FMS can also be described in terms of its principal subsystems, namely the machine tools or fabrication equipment, the material handling system, the control system, the tooling subsystem, the coolant supply and reconditioning subsystem, the chip handling system and the automatic storage/retrieval system.

The machine tools basically are the same as those used for stand-alone machines. Since they are loaded and unloaded automatically, they no longer need features that allow an operator to conveniently load or service the equipment. Chart 5 shows different types of machines that have been used in an FMS.

There is a wide variety of material handling and transfer devices that have been used with FMS. As shown in Chart 6, each has advantages for certain types of parts and operations.

The control system design is governed by its complexity (which relates to the different number and types of automated functions within the FMS), by its number of computers and tiers (hierarchies), or by its use of existing commercial electronic control systems (PC, CNC, DNC, etc.). Chart 7 shows typical functions of an FMS-control subsystem. These controls can be redundant (e.g. dual system, so if one fails, the other one will still control) or non-redundant. The control system can include or not include special diagnostics (to assist in the identification of internal failures), special priority logic (to assist in the selection and sequence for processing jobs and to reduce idle time), or the storage of parts, tools or fixtures.

The chip handling systems and cutting fluid systems can be manual (each machine is serviced separately; the chips are put into a cart which is hauled away or the cutting fluid is replaced by a hose from a mobile tank cart) or it can be a centralized system. Often automatic conveyors transport the chips from each machine to a central collection location where they are drained of cutting fluid, compacted and prepared for shipment. From a centralized cutting fluid system the cutting fluid is pumped and distributed to each machine and the used fluid is collected, filtered and repumped.

In this central location the fluid is cleaned and make-up solution is added to compensate for losses due to evaporation or chip adhesion. The central systems have the advantage that they are usually better controlled, give better quality and less labor intensive, but they have the disadvantage that a failure in the central system shuts down all the machine tools.

The tool handling (see Chart 8) includes the replacement of worn tools with new or reconditioned tools plus their reconditioning. The replacement can be manual (operator stops machine and replaces tool), or with an automatic tool changer and a tool magazine on each machine tool. Transport of tools (or complete tool magazines) between the machine and the tool reconditioning area can be manual (hand-carts, power-driven cars) or automatic (by conveyor or unmanned cart). Tool reconditioning also can be manual or partly automated with CNC tool grinders. Tool wear monitoring and tool failure monitoring can be included as automatic options.

The storage of fixtures, pallets, raw materials, dies, or other tooling can be remote (when it is not needed regularly), close by (easier access), or on-line (e.g. tied into material handling system). Automatic retrieval may in many cases be preferred over manual retrieval from storage.

The FMS and each of its 3 categories can be broken down by the fabrication processes they use such as machining, welding, sheet metal, assembly, forming/pressing, and others. It is possible to interconnect several FMSs; for example, 2 flexible machining systems can be feeding parts to a flexible assembly system.

### Classification of FMS

"Classification" is the systematic sorting or arranging of items into types or categories with related characteristics. This classification thus gives an insight into the varieties, commonalities and differences between various types of FMS. I have found that use of the module, cell and flexible system to be convenient. In a simplified way one can think of a Module as a single machine tool flexible manufacturing system, an automated cell as one with perhaps 2 to 3 machine tools and a Flexible System as one with 4 or more machine tools. There are, for example, turning modules, milling modules or welding modules. Charts 9, 10 and 11 show simplified diagrams of these systems.

There are many other ways to classify FMSs, including those shown on Chart 12. This list of FMS types is certainly not complete or all-inclusive. Each of these methods of classifications will now be briefly discussed.

The part size or weight obviously affects the size of the machines, their speeds and the type of material handling. One can speak of "large" and small FMSs. Heavy parts are difficult to move and set up, high accuracy is more difficult to achieve, and only some material handling systems can handle them satisfactorily. For example very heavy parts have been handled by special heavy rail mounted pallet-carts, (but not by robots) since this allows accurate indexing of the Parts axes to the machine axes. For heavy parts, the work stays locked to a stationary fixture and usually the tool moves.

Part Complexity obviously affects the number and variety of processes or machines in the systems, or the holding of the part during fabrication. An FMS designed for simple parts usually is not capable of making a more complex part, and a system designed for a complex part requiring several different processes, will be too expensive in its operation to allow simple parts to also be fabricated on it. So people talk about simple and complex systems. The group technology relationship is important in selecting part families for FMS. Group Technology allows parts with similar characteristics to belong to the same part family. The similar characteristics can be one or more of these; similar geometry, fabrication processes, materials or functions (design purpose, such as shafts, gears, boxes, brackets, etc.). There are FMS categories to fit specific part families.

Another classification is by type of process. Chart 8 shows a variety of processes (each with its own peculiar fabrication equipment) that have already been used in at least one existing FMS. A number of other processes can be or have also been adapted to FMS applications.

The order quantities, through-put and batch sizes influence the type and number of automatic machines in any one FMS. With large parts the quantities are usually small, but with smaller parts the total annual volume flow is usually large. The larger variety of products puts an emphasis on features that allow rapid change over to the next part. The batch size has an influence on the degree of dedication. Large batches seem to foster more specialized features such as pallets, fixtures, special tooling or dedicated machines.

Another way to classify FMSs is by the basic geometry of the material handling flow path and thus the relative location of the machine tools. One can distinguish between closed loop systems (where pallets return and can be recycled) and open loop system where the flow is unidirectional. There are those with multiple loops to help with recycling of pallets to specific machines on special features.

Another simple method of distinguishing FMS's is by the degree of operator attention it receives. People talk about a "manned" or "unmanned" FMS. While there are quite a number of systems that can run without operator for a period of time (e.g. for a few hours up to several shifts) there is no system as yet that can run truly unmanned for longer than a day or two. It is perhaps more correct to say that there are FMS designs that are (1) always manned by at least one part-time operator on every shift even if he is only a monitor or corrector of occasional problems, such as fixing a jammed conveyor or a broken tool or (2) are truly unmanned for a relatively short period only, e.g. during the swing and night shift.

The key to unmanned FMS operation is (1) high reliability in all the subsystems and their components and (2) automatic recovery of the system or subsystem from anticipated failures. An example of recovery is the sensing of a broken drilling tool, the automatic stopping of the machine and identifying and unloading of the part with the broken drill bit, replacing the broken tool with another identical tool already stored in the magazine, loading a new part, and resuming CNC operation on the new part.

#### Worldwide FMS Developments

Many of the developed countries have companies who have built FMS installation, often not only for their own country but also for export. The Japanese, Germans, and Italians as well as firms from other countries have successfully sold FMSs in the USA. The Japanese probably have built more FMSs than builders in any other country and they have pioneered unmanned applications. The Germans have probably built some of the most sophisticated FMSs to date. So the worldwide competition is intense. The partial lists in Chart 13 and 14 show some of the key FMS builders; several other countries are in the process of entering this field.

The FMS capability in the USSR and the Eastern Block countries is significant and all of these FMS developments are essentially financed by the Government. As of now they (USSR, Poland, Czechoslovakia, East Germany) have not exported any systems outside the Soviet areas.

Many of the countries directly subsidize FMS systems by grants, outright purchase or support of industry research and development. Various countries have been spending up to 20 Million per year of Government funds in this area. In the USA there is no direct support of FMS to industry, however, various Government agencies (Army, Air Force, NBS, NSF, Navy) support their missions with Federal Funds for studies, and R&D efforts at a level of between 3 and 6 Million dollars annually.

It is difficult to determine the total number of FMS systems; estimates vary from 230 to 350 worldwide. There is agreement however that the rate at which they are being produced has generally been increasing and that new types of FMS are being developed steadily for different applications

## Conclusion

FMSs are certainly not for everyone and they are not a panacea for all manufacturing. In many applications manual or automatic stand-alone machine tools may do a better job. And sometimes a pseudo - FMS is better and more cost-effective.

FMSs are here to stay. Their viability has now been proven in many applications and the number of systems and the number of suppliers has risen greatly in the last 5 years. Foreign competition has been increasing. All this is because of the benefits or merits of the FMS. Chart 15 shows a list of benefits that have been used to justify an FMS.

Even if the application, part family and order quantities are right for a FMS, there are still many pitfalls to avoid on the way to a successful FMS, as shown in Chart 16. If some of these key ingredients are missing, then even a well conceived FMS may turn out to be a failure.

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## CLASSIFICATION OF AUTOMATIC MANUFACTURING SYSTEMS

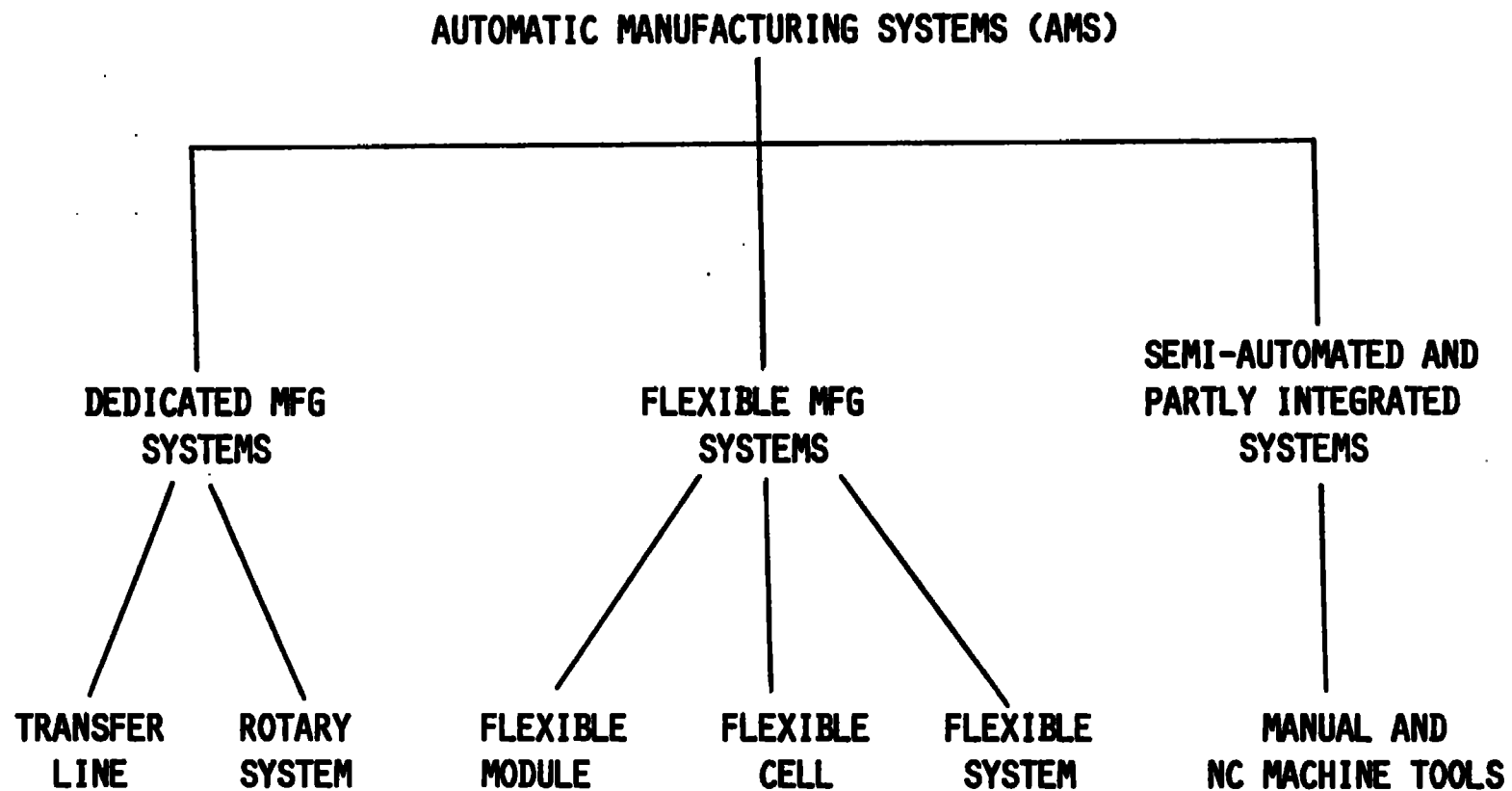


CHART 1

## DEFINITIONS



### **AUTOMATIC MANUFACTURING SYSTEM**

ONE OR MORE MODULES OF AUTOMATED MANUFACTURING EQUIPMENT CAPABLE OF PERFORMING MANUFACTURING PROCESSES (SUCH AS MACHINING, WELDING OR ASSEMBLY) INTEGRATED WITH AUXILIARY EQUIPMENT (MATERIALS HANDLING, STORAGE, FAILURE DETECTION) DESIGNED TO AUTOMATICALLY MANUFACTURE PARTS OR PRODUCTS.

### **FLEXIBLE MANUFACTURING SYSTEM (FMS)**

AN AMS CONSISTING OF SEVERAL ITEM OF AUTOMATED FABRICATION EQUIPMENT AND A COMMON MATERIAL HANDLING SYSTEM, SUPERVISED BY A COMMON COMPUTER AND DESIGNED TO RANDOMLY MANUFACTURE OR ASSEMBLE PRODUCTS BELONGING TO A COMMON PART FAMILY.

### **FLEXIBLE MACHINING SYSTEM (FMS)**

AN AUTOMATIC MACHINING SYSTEM CONSISTING OF ONE OR MORE MACHINE TOOLS AND A COMMON MATERIAL HANDLING SYSTEM, SUPERVISED BY A COMMON COMPUTER AND DESIGNED TO RANDOMLY MACHINE BATCHES OF PARTS BELONGING TO A COMMON PART FAMILY.

### **DEDICATED MACHINING SYSTEM (DMS)**

ONE TYPE OF AUTOMATIC MACHINING SYSTEM USED FOR MAKING LARGE BATCHES OF THE SAME PART (OR A FEW SIMILAR PARTS). THE DMS CATEGORY INCLUDES A TRANSFER LINE OR A ROTARY MACHINING SYSTEM.

### **CELL**

A GROUP OF CLOSELY LOCATED AND RELATED MACHINE TOOLS OR MODULES OF PRODUCTION EQUIPMENT USED TO MANUFACTURE A GROUP OF DIFFERENT, BUT RELATED PARTS.

### **MODULE**

AN AUTOMATIC MACHINE TOOL WITH ITS OWN STORAGE AND MATERIALS HANDLING SUBSYSTEM.

## **TYPICAL INDUSTRIES WITH FMS APPLICATIONS**

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**AEROSPACE COMPONENTS**  
**AIR CONDITIONING EQUIPMENT**  
**AGRICULTURAL MACHINERY**  
**AUTOMOTIVE VEHICLES**  
    **ENGINES, TRANSMISSIONS**  
**COMPRESSORS AND FANS**  
**CONSTRUCTION MACHINERY**  
**CUTTING TOOLS**  
**DIESEL ENGINES**  
**ELECTRIC MOTORS/ALTERNATORS**  
**ELECTRO-OPTICAL AND COMPUTER HOUSING**  
**FASTENERS**  
**GEARS AND GEAR BOXES**  
**HYDRAULIC SYSTEM COMPONENTS**

**MACHINE TOOLS**  
**MEASURING INSTRUMENTS**  
**MINING MACHINERY**  
**OFF-ROAD VEHICLES**  
**PRESSURE REGULATORS**  
**PRINTING MACHINERY**  
**PUMPS**  
**RAILROAD AXLES AND WHEELS**  
**ROBOTS**  
**SHEET METAL BOXES/CABINETS**  
**SHOE FABRICATION MACHINES**  
**TEXTILE MACHINERY**  
**TOOL HOLDERS**  
**TURBINE COMPONENTS**  
**VALVES**



## Machining systems—a functional map

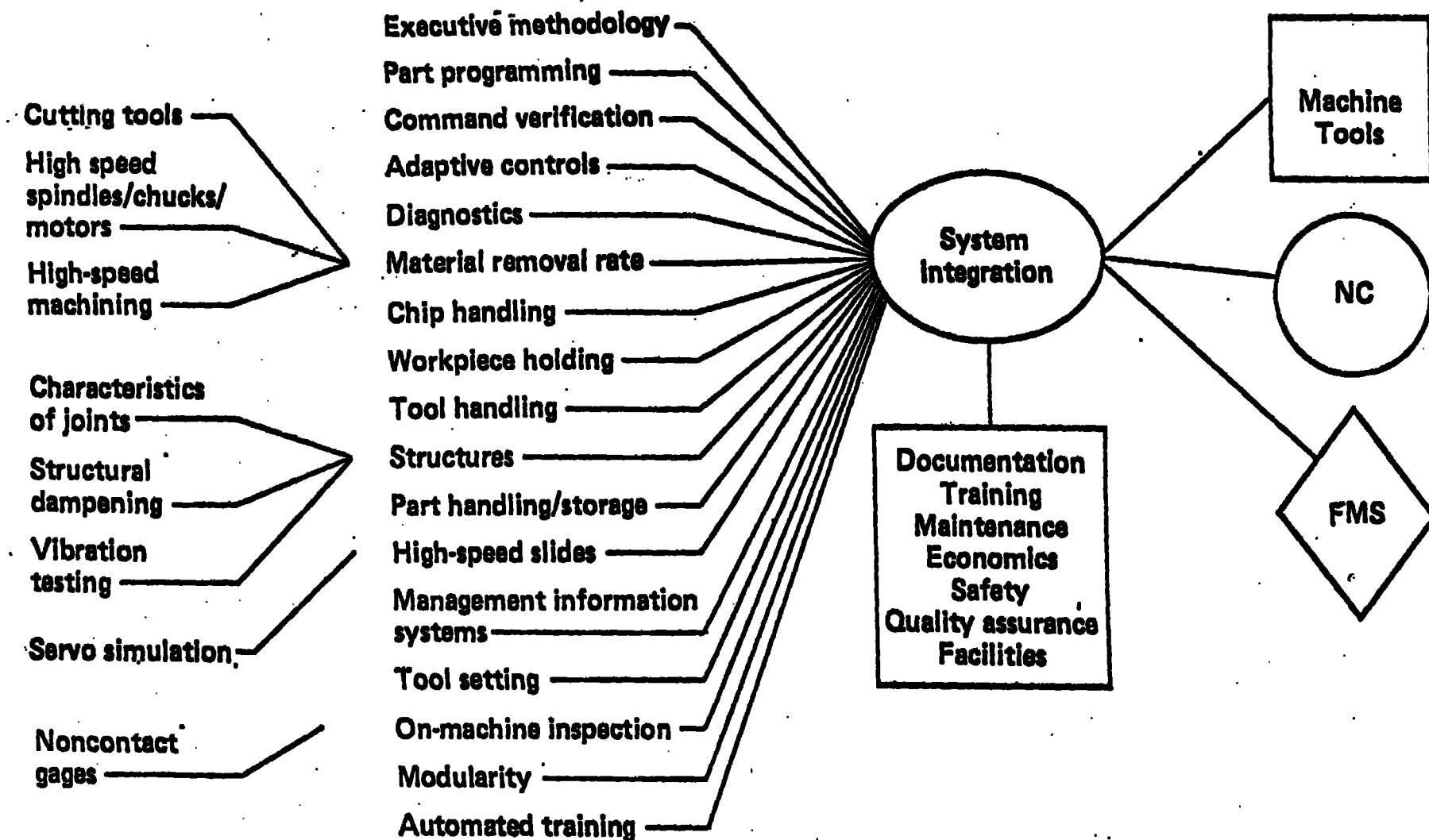


CHART 4

## TYPICAL PROCESSES AND FABRICATION EQUIPMENT USED IN

AT LEAST ONE EXISTING FMS



### TYPICAL PROCESS

### TYPICAL EQUIPMENT

TURNING  
CHUCKERS

LATHES, VERTICAL TURNING MACHINES,

MILLING  
VERTICAL MACHINING CENTERS

MILLING MACHINES, HORIZONTAL AND

DRILLING/TAPPING/SPOT FACING  
CHANGERS

SAME PLUS DRILLING MACHINES, HEAD

WELDING  
SPOT WELDERS

ARC WELDERS, GAS WELDERS,

HEAT TREATMENT  
EQUIPMENT

FLAME HARDENING, LASER HARDENING

CUTTING  
MACHINE, FLAME CUTTER

SHEARS, PUNCH PRESS, PLASMA ARC

FORMING  
SWAGING MACHINE, TUBE BENDING  
MACHINE

ROLLING MACHINE, BENDING MACHINES

CLEANING

RINSE/WASH MACHINE

DEBURRING/FINISHING  
BRUSHING

CERAMIC STONE TUMBLING, WIRE

GEAR PROCESSING  
GEAR SHAPERS

BLANKING MACHINES, GEAR CUTTERS,

**TYPICAL PROCESSES AND FABRICATION EQUIPMENT USED IN**

**AT LEAST ONE EXISTING FMS - (CONTINUED)**



<b><u>TYPICAL PROCESS</u></b>	<b><u>TYPICAL EQUIPMENT</u></b>
<b>GRINDING</b>	<b>SURFACE GRINDERS, INTERNAL/EXTERNAL GRINDERS</b>
<b>ASSEMBLY</b>	<b>EQUIPMENT FOR PLACING AND TIGHTENING FASTENERS, JOINING EQUIPMENT, PUTTING PARTS TOGETHER</b>
<b>INSPECTION</b>	<b>VARIOUS TYPES OF AUTOMATIC GAGES</b>
<b>BRAZING, SOLDERING</b>	<b>FURNACES, FLAME MELTING OR INDUCTION HEATING EQUIPMENT</b>
<b>ELECTRO DISCHARGE MACHINES</b>	<b>HOLES, SLOTS IN VALVE PINTLES, TURBINE BLADES</b>

## MATERIAL HANDLING SYSTEM CHOICES

	Typical Part Weight (Pounds)	Need for Separate Fixture (Part Orienting)	Floor Obstruction	Ability to Change Parts	Distance Covered	Ease of Layout Change
<b>Roller Conveyor</b>	Heavy, up to 8000	Yes	Yes	Yes	Limited	Difficult
<b>Belt Conveyor</b>	Small to Medium, 1 to 1000	Yes/No	Yes	Yes	Limited	Difficult
<b>Railed Vehicle</b>	Very heavy, up to 40,000	Yes	No	Yes	Limited	Difficult
<b>Towed Vehicle *</b>	Very heavy	Yes	No	Yes	Limited	Difficult
<b>Stacker Crane</b>	Medium, up to 2,000	No	No	Limited **	Limited	Usually Easy
<b>Self-Powered Tired Cart</b>	Heavy, up to 8,000	Yes	No	Yes	Long Distance	Relatively Easy
<b>Crane (Conventional)</b>	Heavy, up to 20,000	No	No	Limited **	Limited	Easy
<b>Forklift Truck</b>	Heavy, up to 10,000	No	No	Yes	Unlimited	Very Easy
<b>Robot</b>	Low, up to 200	No	Yes	Limited **	Very Small	Harder
<b>Monorail Carrier</b>	Low, up to 200	No	No	Yes	Limited	Difficult

\* A tow-line is a railed vehicle towed by an under-the-floor chain drive

\*\* May need to change "hands" or "grippers"

## **FUNCTIONS OF THE FMS CONTROL SUBSYSTEM**

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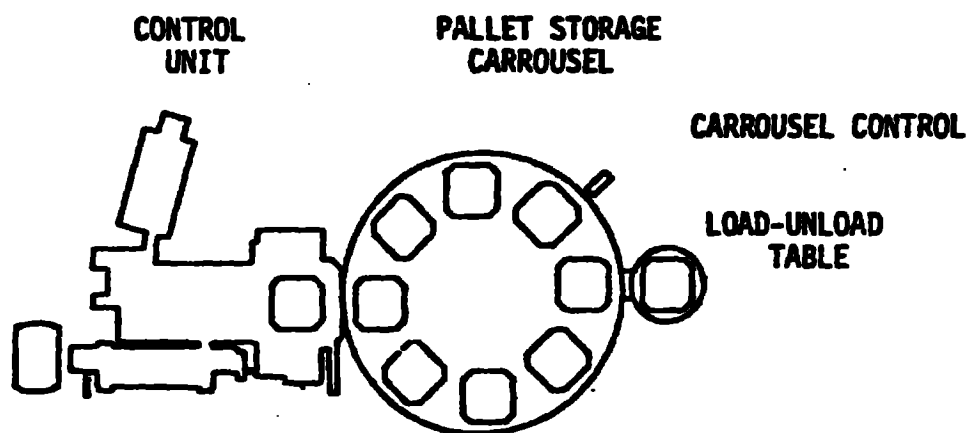
- 1. COMMAND AND MONITOR TOOL PATH AND MACHINE MOVEMENT**
- 2. COMMAND THE ROUTING, MOVING AND TRANSFER OF PARTS TO DIFFERENT STATIONS (MATERIAL HANDLING)**
- 3. CONTROL MACHINE TOOL/SYSTEM OPERATIONS (COOLANT FLOW, LUBRICATION, CHIP REMOVAL, ETC.)**
- 4. DIAGNOSTICS FOR SENSING DRASTIC FAILURE**
- 5. EMERGENCY STOPS OR CHANGES IN OPERATING CONDITIONS, IF FAILURE IS SENSED**
- 6. AUTOMATIC RECOVERY FROM FAILURE**
- 7. REDUNDANCY TO ENHANCE RELIABILITY**
- 8. DIAGNOSTICS TO IDENTIFY CAUSE OF FAILURE PRIOR TO REPAIR**
- 9. DATA FLOW CONTROL**
- 10. MONITORING CONDITION/STATUS OF MACHINES, MATERIAL HANDLING, INVENTORY**
- 11. COMMAND TOOL CHANGE, CONTROL TOOL INVENTORY OR TOOL CONDITION**
- 12. DATA MANIPULATION FOR DESIRED OUTPUTS (ALARMS, REPORTS, DISPLAYS, SHUTDOWN)**
- 13. STORE, REMOVE, ADD PROGRAMS**
- 14. ACCEPT SPECIFIC OPERATOR/MANAGEMENT INPUTS (MANUAL CONTROL, PRIORITY, RE-ROUTE AROUND DOWNED MACHINE)**



## CLASSIFICATION OF TOOL SYSTEM FEATURES FOR FMS



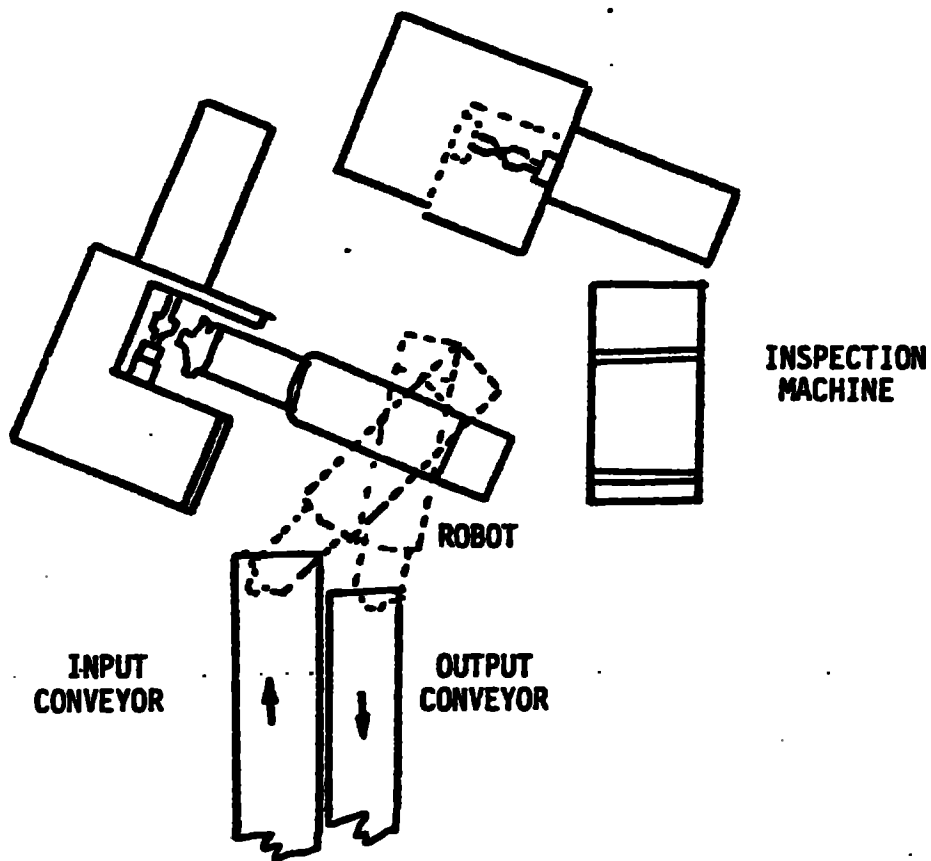
TOOL CHANGE/REPLACE	<ul style="list-style-type: none"><li>0 MANUAL</li><li>0 AUTOMATIC</li></ul>
TOOL STORAGE AT THE MACHINE	<ul style="list-style-type: none"><li>0 MANUAL (BOX, RACK, ETC.)</li><li>0 AUTOMATIC TOOL MAGAZINE<ul style="list-style-type: none"><li>LARGE (OVER 150 TOOLS)</li><li>SMALL (2 TO 6 TOOLS)</li></ul></li></ul>
TRANSPORT BETWEEN MACHINE AND TOOL RECONDITIONING AREA	<ul style="list-style-type: none"><li>0 MANUAL (HAND CARTS, BOXES, POWERED MAN-DRIVEN VEHICLE)</li><li>0 AUTOMATIC MAGAZINE TRANSFER (CONVEYOR, UNMANNED CART)</li></ul>
TOOL RECONDITIONING (REMOTE)	<ul style="list-style-type: none"><li>0 MANUAL</li><li>0 SEMI-AUTOMATIC</li></ul>
TOOL WEAR MONITORING & MACHINE ADJUSTMENT OR CORRECTION	<ul style="list-style-type: none"><li>0 PART INSPECTION AND POST-PROCESS MANUAL ADJUSTMENT</li><li>0 AUTOMATIC CUTTING TIME MONITORING</li><li>0 PART INSPECTION ON OR OFF MACHINE AND AUTOMATIC POST-PROCESS ADJUSTMENT</li><li>0 PART INSPECTION AND IN-PROCESS MACHINE ADJUSTMENT</li></ul>
TOOL FAILURE MONITORING	<ul style="list-style-type: none"><li>0 VISUAL BY OPERATOR</li><li>0 AUTOMATIC SENSING AND EMERGENCY STOP</li><li>0 SAME WITH AUTOMATIC RECOVERY</li></ul>



**HORIZONTAL SPINDLE  
MACHINING CENTER  
WITH ONE PALLETIZED  
PART INSIDE COOLANT  
SPLASH ENCLOSURE WITH  
AUTOMATIC DOORS**

**SIMPLIFIED SCHEMATIC DIAGRAM AND EXAMPLE OF A  
SINGLE MACHINE FLEXIBLE MACHINING SYSTEM OR  
"MODULE" WITH A HORIZONTAL SPINDLE MACHINING  
CENTER AND AN 8-PALLET MATERIAL HANDLING TURN  
TABLE (Nigata Engineering)**

CNC  
TURNING  
MACHINE  
TOOLS (2)



SIMPLIFIED SCHEMATIC DIAGRAM OF A "WORK  
CELL" OR "CELL" WITH 2 CNC LATHES, AN  
INSPECTION MACHINE 2 CONVEYORS AND A  
MATERIAL HANDLING ROBOT (Lodge & Shipley)

# Multi-Station, Towline Material Handling System, Computer Controlled, Flexible Manufacturing System

DATE INSTALLED:

PHASE 1 1979  
2 FUTURE

SYSTEM COMPONENTS:

PHASE 1

7 5-AXIS  
MILWAUKEE-MATIC  
MODU-LINES

3 VERTICAL  
TURRET LATHES

PALLET STORAGE

TOWLINE MATERIAL  
HANDLING SYSTEM

COMPUTER CONTROL

PHASE 2

4 5-AXIS  
MILWAUKEE-MATIC  
MODU-LINES

FUTURE MACHINES

OVERALL SYSTEM SIZE

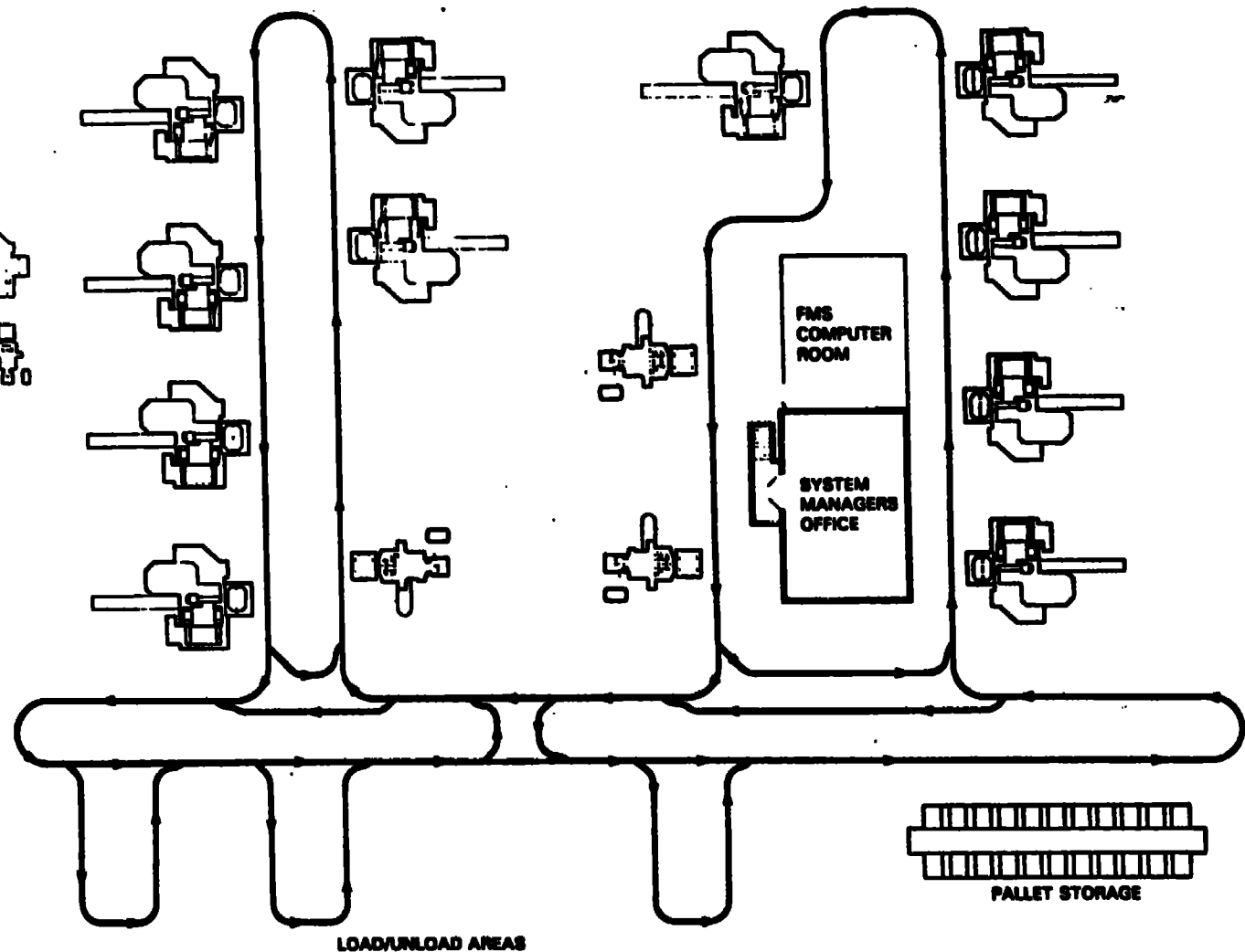
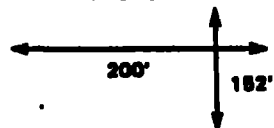


CHART 11

Courtesy Kearney & Trecker

## DIFFERENT WAYS OF CLASSIFYING FMSs BY



- o NUMBER OF MACHINE TOOLS IN SYSTEM
- o SIZE, WEIGHT OF PART
- o PART COMPLEXITY
- o VOLUME RATE OR THROUGH PUT
- o SIZE OF BATCH (DEGREE OF DEDICATION)
- o VARIETY/NUMBER OF DIFFERENT PARTS
- o MATERIAL HANDLING/TRANSFER CONCEPT
- o TYPE OF CONTROL
- o TYPE OF PROCESS
- o TYPE OF MACHINE TOOL (E.G. HEAD CHANGER)
- o FLOOR LAY-OUT/SPACE ARRANGEMENT
- o DEGREE OF UNATTENDED OPERATION

**SELECTED AUTOMATIC MANUFACTURING SYSTEM BUILDERS IN USA**

<u>COMPANY</u>	<u>LOCATION</u>	<u>OWNER</u>
ACME-CLEVELAND CORPORATION	CLEVELAND, OH	ACMA INT'L
BENDIX CORPORATION	SOUTHFIELD, MI	
CNCINNATI-MILACRON, INC.	CINCINNATI, OH	
CROSS & TRECKER	BLOOMFIELD-HILLS, MI	
EX-CELL-O CORPORATION	TROY, MI	LITTON INDUSTRIES
GIDDINGS & LEWIS INC.	FOND-DU-LAC, WI	
INGERSOLL MILLING MACHINE CO.	ROCKFORD, IL	
F. JOS. LAMB COMPANY	WARREN, MI	
LUCAS MACHINE TOOL	CLEVELAND, OH	YAMAZAKI MACHINERY WORKS
MAZAK CORPORATION	FLORENCE, KY	
MOTCH & MERRYWEATHER	CLEVELAND, OH	OERLIKON
LODGE & SHIPLEY COMPANY	CINCINNATI, OH	
OLOFFSON CORPORATION	LANSING, MI	JOHN BROWN & Co. WESTINGHOUSE WHITE CONSOLIDATED INDUSTRIES
UNIMATE	STANDFORD, CT	
WHITE-SUDSTRAND	BELVIDERE, IL	
MACHINE TOOL CO. DIV.		

## SELECTED FOREIGN FMS BUILDERS AND DEVELOPERS

### West Germany

Nabenfabrick Alfing Kessler GmbH,  
Aalen-Wasserelfingen  
Robert Bosch GmbH, Karlsruhe  
Burkhardt & Weber GmbH, Reutlingen  
Maschinenfabrik Diedesheim GmbH  
Droop & Rein, Bielefeld  
Gildemeister AG, Bielefeld  
Heckler and Koch GmbH, Oberndorf  
Gebrueder Heller Maschinenfabrik,  
Nuertingen  
Heyligenstaedt Werkzeugmaschinenfabrik  
GmbH, Giessen  
Gebrueder Honsberg Sondermaschinen,  
Remscheid  
Hüller-Hille Werkzeugmaschinen GmbH,  
Ludwigsburg  
Liebherr Verzahntechnik GmbH, Kempten  
(Gear-making FMS)  
Maho Werkzeugmaschinenbau, Biele & Co.  
Mauserwerke, Oberndorf  
Scharmann GmbH, Muenchen-Gladbach  
Bernhardt Steinel Werkzeugmaschinen-  
fabrik GmbH, Schwenningen  
Fritz Werner Gruppe, Berlin

### Switzerland

Starr Fraesemaschinen AG, Rohrschach  
Mikron-Haessler SA, Boudry

### Japan

Hitachi Seiki Company, Ltd., Abiko City  
Ikegai Iron Works, Ltd., Tokyo  
Makino Milling Machine Company Ltd.,  
Niigata  
Shin Nippon Koki Co., Ltd., Osaka  
Takizawa Machine Tool Company Ltd.,  
Okayama City  
Toshiba Machine Company Ltd., Numazu  
Toyama Machine Works Ltd, Toyama  
Toyota Machine Works, Ltd., (part of  
Toyota Motor Co.) Kariya City  
Masino Machine Company Ltd.,  
Komaki City  
Yamazaki Machinery Works Ltd., Nagoya

### Italy

Comau Industriale S.p.A. (Fiat), Torino  
JOBS S.p.A., Piacenza  
Rino Berardi S.p.A., Brescia  
Olivetti Controllo Numerico S.p.A.,  
S.Bernardo D'Ivrea

### Norway

SINTIF, Trondheim

### Sweden

SMT-Pullmax AB, Goteborg

### France

Citroën, Paris  
Renault Outillages et Equipements,  
Boulogne-Billancourt & Renault SEIV  
Graffenstaden, Div of Cit-Alcatel,  
Paris

### East Germany

Fritz Heckert Kombinat, Karl Marx  
Stadt  
Hermann Matern, Zerbst  
Herbert Warnke Umformtechnik, Erfurt

### Czechoslovakia

Skoda, Plzen  
Tos Turin Organization  
VUOSO, Research Institute for Machine  
Tools & Machining, Prague  
ZAPS, Gottwaldov

### USSR

Minsk Factory of Automated Mfg.,  
Systems, Minsk  
Institute for Technical Cybernetics,  
Minsk  
United R&D Institute (ENIMS),  
Moscow

### United Kingdom

Kearney & Trecker Marwin, Ltd.,  
Brighton  
Amchem Co., Sileby, Leicestershire

## **MERITS OF FMS TO USER**

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- o FLEXIBLE RANDOM PROCESSING OF BATCHES**
- o REDUCED FABRICATION COST PER UNIT**
- o BETTER AND/OR MORE CONSISTENT QUALITY**
- o LOWER DIRECT LABOR COST**
- o REDUCED INVENTORY, REDUCED WORK IN PROCESS**
- o REDUCED TOOLING COST**
- o REDUCED FLOOR SPACE**
- o ABILITY TO QUICKLY INTRODUCE NEW/MODIFIED PARTS**
- o LOW REORDER COST (NEXT BATCH)**
- o LESS FABRICATION TIME (LESS LEAD TIME)**
- o VARIABLE PART MIX**
- o LESS PAPER WORK, CAN INTERFACE WITH PLANT-WIDE FABRICATION CONTROL SYSTEM**
- o LESS IN-PLANT MATERIALS TRANSFER**
- o AUTOMATIC WORK MEASUREMENT (COST CONTROL)**
- o REDUCED DOWNTIME WITH BETTER DIAGNOSTICS**
- o MANAGEMENT (RATHER THAN OPERATOR) CONTROLS SCHEDULE, COST OR QUALITY**
- o POTENTIAL IMPROVED COMPETITIVE COMPANY POSTURE**



## KEY FACTORS IN SUCCESS OF FMS



- o FAVORABLE BUSINESS CLIMATE
  - MARKET POTENTIAL FOR PRODUCT
  - PROFIT POTENTIAL FOR PRODUCT LINE
- o FAVORABLE PLANT SITUATION
  - LOCATION
  - PLANT CAPACITY
  - MATERIAL SUPPLY
- o MANAGEMENT INTEREST AND SUPPORT
  - LONG TERM COMMITMENT
  - VALID 5 TO 10 YEAR FORECAST (FUTURE PRODUCTS, QUANTITIES)
  - MANAGEMENT PARTICIPATION
  - COMPANY POLICY
- o FMS APPLICATION IS RIGHT
  - ALLOWS HIGH UTILIZATION OF INDIVIDUAL MACHINES
  - ALL PARTS READILY FIT PART FAMILIES
  - VOLUME IS APPROXIMATELY CONSTANT FOR 5 TO 10 YEARS
- o COMPANY HAS FAVORABLE BACKGROUND EXPERIENCE
  - IN SPECIFIC PRODUCT LINE
  - IN CNC MANUFACTURING, PROGRAMMING